### § 1008.105

residential mortgage loans with terms that are favorable to the borrower.

- (ii) For an organization to be considered a bona fide nonprofit organization under this paragraph, a state supervisory authority that opts not to require licensing of the employee must determine, under criteria and pursuant to processes established by the state, that the organization:
- (A) Has the status of a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code of 1986;
- (B) Promotes affordable housing or provides homeownership education, or similar services;
- (C) Conducts its activities in a manner that serves public or charitable purposes, rather than commercial purposes:
- (D) Receives funding and revenue and charges fees in a manner that does not incentivize it or its employees to act other than in the best interests of its clients;
- (E) Compensates its employees in a manner that does not incentivize employees to act other than in the best interests of its clients;
- (F) Provides or identifies for the borrower residential mortgage loans with terms favorable to the borrower and comparable to mortgage loans and housing assistance provided under government housing assistance programs; and
- (G) Meets other standards that the state determines are appropriate.
- (iii) A state must periodically examine the books and activities of an organization it determines is a bona fide nonprofit organization and revoke its status as a bona fide nonprofit organization if it does not continue to meet the criteria under paragraph (e)(7)(ii) of this section;
- (iv) For residential mortgage loans to have terms that are favorable to the borrower, a state must determine that the terms are consistent with loan origination in a public or charitable context, rather than a commercial context
- (f) A state must require an individual licensed in accordance with paragraphs (a) or (d) of this section to renew the loan originator license no less often than annually.

# § 1008.105 Minimum loan originator license requirements.

For an individual to be eligible for a loan originator license required under §1008.103(a) and (d), a state must require and find, at a minimum, that an individual:

- (a) Has never had a loan originator license revoked in any governmental jurisdiction, except that a formally vacated revocation shall not be deemed a revocation:
- (b)(1) Has never been convicted of, or pled guilty or *nolo contendere* to, a felony in a domestic, foreign, or military court:
- (i) During the 7-year period preceding the date of the application for licensing; or
- (ii) At any time preceding such date of application, if such felony involved an act of fraud, dishonesty, a breach of trust, or money laundering.
- (2) For purposes of this paragraph (b):
- (i) Expunged convictions and pardoned convictions do not, in themselves, affect the eligibility of the individual; and
- (ii) Whether a particular crime is classified as a felony is determined by the law of the jurisdiction in which an individual is convicted.
- (c) Has demonstrated financial responsibility, character, and general fitness, such as to command the confidence of the community and to warrant a determination that the loan originator will operate honestly, fairly, and efficiently, under reasonable standards established by the individual state.
- (d) Completed at least 20 hours of pre-licensing education that has been reviewed and approved by the Nationwide Mortgage Licensing System and Registry. The pre-licensing education completed by the individual must include at least:
- (1) 3 hours of Federal law and regulations:
- (2) 3 hours of ethics, which must include instruction on fraud, consumer protection, and fair lending issues; and
- (3) 2 hours of training on lending standards for the nontraditional mortgage product marketplace.
- (e)(1) Achieved a test score of not less than 75 percent correct answers on a

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written test developed by the NMLSR in accordance with 12 U.S.C. 5105(d).

- (2) To satisfy the requirement under paragraph (e)(1) of this section, an individual may take a test three consecutive times, with each retest occurring at least 30 days after the preceding test. If an individual fails three consecutive tests, the individual must wait at least 6 months before taking the test again.
- (3) If a formerly state-licensed loan originator fails to maintain a valid license for 5 years or longer, not taking into account any time during which such individual is a registered loan originator, the individual must retake the test and achieve a test score of not less than 75 percent correct answers.
- (f) Be covered by either a net worth or surety bond requirement, or pays into a state fund, as required by the state loan originator supervisory authority.
- (g) Has submitted to the NMLSR fingerprints for submission to the Federal Bureau of Investigation and to any government agency for a state and national criminal history background check; and
- (h) Has submitted to the NMLSR personal history and experience, which must include authorization for the NMLSR to obtain:
- (1) Information related to any administrative, civil, or criminal findings by any governmental jurisdiction; and
  - (2) An independent credit report.

# § 1008.107 Minimum annual license renewal requirements.

- (a) For an individual to be eligible to renew a loan originator license as required under §1008.103(f), a state must require the individual:
- (1) To continue to meet the minimum standards for license issuance provided in \$1008.105; and
- (2) To satisfy annual continuing education requirements, which must include at least 8 hours of education approved by the NMLSR. The 8 hours of annual continuing education must include at least:
- (i) 3 hours of Federal law and regulations:
- (ii) 2 hours of ethics (including instruction on fraud, consumer protection, and fair lending issues); and

- (iii) 2 hours of training related to lending standards for the nontraditional mortgage product marketplace.
- (b) A state must provide that a state-licensed loan originator may only receive credit for a continuing education course in the year in which the course is taken, and that a state-licensed loan originator may not apply credits for education courses taken in one year to meet the continuing education requirements of subsequent years. A state must provide that an individual may not meet the annual requirements for continuing education by taking an approved course more than one time in the same year or in successive years.
- (c) An individual who is an instructor of an approved continuing education course may receive credit for the individual's own annual continuing education requirement at the rate of 2 hours credit for every one hour taught.

### § 1008.109 Effective date of state requirements imposed on individuals.

- (a) Except as provided in paragraphs (b) and (c) of this section, a state must provide that the effective date for requirements it imposes in accordance with §§ 1008.103, 1008.105, and 1008.107 is no later than August 29, 2011.
- (b) For an individual who was permitted to perform residential mortgage loan originations under state legislation or regulations enacted or promulgated prior to the state's enactment or promulgation of a licensing system that complies with this subpart, a state may delay the effective date for requirements it imposes in accordance with §§ 1008.103, 1008.105, and 1008.107 to no later than August 29, 2011. For purposes of this paragraph (b), an individual was permitted to perform residential mortgage loan originations only if prior state law required the individual to be licensed, authorized, registered, or otherwise granted a form of affirmative and revocable government permission for individuals as a condition of performing residential mortgage loan originations.
- (c) The Bureau may approve a later effective date only upon a state's demonstration that substantial numbers of loan originators (or of a class of loan originators) who require a state license face unusual hardship, through no fault